

July 22, 1963

Isadore S. Zfass, M. D.  
2502 Monument Avenue  
Richmond 20, Virginia

Dear Isadore:

Many months ago, when I knew that I was moving and would be preoccupied in developing this center, I sent all the material that I had to Kenneth. The list of all the exhibitors is in last year's program. In addition to Grass, Medcraft, Mnemotron, and Beckman, we had Gilson, Schwarzer and Technical Sales Corporation. I don't recall any others.

Early in my career I contacted many of the pharmaceutical houses and they were uniformly negative.

The only new companies that I would consider are Minneapolis-Honeywell, General Precision, Ampex, and possibly the two computer companies - IBM and Control Data.

Thank you very much for your kind wishes.

Sincerely yours,

Max Fink, M. D.  
Director

MF:jr