

November 15, 1982

Ms. Gabriele Kleindienst
Medizinische Abteilung
Hoechst Aktiengesellschaft
Postfach 80 03 20
6230 Frankfurt am Main 80
West Germany

Dear Gabriele,

Following our telephone discussions last week, we have begun a crossover study of the EEG and behavioral effects of l-penbutolol at 100 mg and placebo in 12 normal male volunteers, following the specifications of the protocol dated October 6, 1982, which we sent you on October 15. The data collection will require about eight weeks; but because of the year-end holidays, these may not be completed until January and the data analyses by late February.

I enclose a draft of the summary report of our dose-ranging studies with l-penbutolol. These data provide the basis for our recommendation for a placebo controlled trial at 100 mg.

This assessment required 15 sessions, and I enclose a statement of our reimbursable expenses in the amount of \$3,630. Would please request a check be sent us ?

For the placebo-crossover study, using the same budgetary allowances (February 13, 1982) of \$20/hour for experiments and \$60/hour for computer time, I suggest an allowance of \$4,240.

My best regards.

Sincerely yours,

Max Fink, M.D.
Professor of Psychiatry

January 28, 1983

Ms. Gabriele Kleindienst
Medizinische Abteilung
Hoechst Aktiengesellschaft
Postfach 80 03 20
6230 Frankfurt am Main 80
West Germany

Dear Gabriele,

The artist's drawings for the Betapressin report were done today, sooner than I expected, so I hasten to send a draft for your review.

I look forward to seeing you on February 20. My best regards.

Sincerely yours,

Max Fink, M.D.
Professor of Psychiatry

January 25, 1983

Ms. Gabriele Kleindienst
Medizinische Abteilung
Hoechst Aktiengesellschaft
Postfach 80 03 20
6230 Frankfurt am Main 80
West Germany

Dear Gabriele,

The penbutolol study report is now typed, lacking only the artist's drawings for the draft to be sent to you. The EEG profile is clearly most similar to that which we elicited for clonidine. We expect the figures to be ready by February 4, and I will send a copy promptly.

I have made reservations to fly from Tel Aviv on Sunday evening, February 20, on Lufthansa 605 arriving in Frankfurt at 1950. I also have reserved a flight to Amsterdam on Tuesday afternoon, February 22 at 1445 on KLM 244.

Thank you for your and Dr. Grigoleit's letter of January 17. I shall continue to do whatever I can to assist you in your studies and in developing the pharmaco-EEG program at Hoechst. Reimbursement for services rendered are acceptable, although probably more expensive for you than on a consulting basis. Reimbursement for the direct costs of studies (volunteer fees, technicians, etc.) and for travel are billed as expended. The consultation fee for the design and implementation of a pharmaco-EEG study is \$5,000. Hourly charges vary with locus -- in New York, \$100 and abroad, \$150, with a daily basis of \$800 in New York and \$1,200 abroad.

I trust this is acceptable. My best regards.

Sincerely yours,

Max Fink, M.D.
Professor of Psychiatry